Claranova Buy

France | IT services & software **Beta Profile:** HIGH RISK **MCap: EUR38.2M**

Target Price:	EUR1.90
Current Price:	EUR0.67
Up/downside:	184.4%
Market data:	29 July 2026

Bloomberg: ALCLA FP	Reuters: ALCLA.FP
Free float	
Avg. daily volume (EURm)	0.0
YTD abs performance	-47.7%
52-week high/low (EUR)	2.50/0.62

Q4 sales in line; 2028 targets reset closer to our estimates

Key points:

- FY sales reached EUR94m, down 12% LFL, broadly in line with our expectations.
- Q4 showed sequential improvement, with the organic decline easing to 11% from 17% in Q3.
- Revenue quality improved, with recurring revenues at 83% and B2B sales up 11%.
- The 2028 targets were reset and aligned with our estimates, confirming a more realistic recovery path.
- A return to growth and the refinancing of the Cheyne debt remain the main catalysts.

Q4 remains weak but in line, revenue quality is improving

- Q4 (April - June) sales remain weak, but for the first time in several quarters, in line with our estimates at EUR22m, down 11% LFL (down 17% YoY). Over the FY, sales came in at EUR94m (down 12% LFL and 21% YoY).
- The organic decline moderated from 17% in Q3, pointing to the progressive sequential improvement anticipated by management. However, the quarterly performance remains clearly negative.
- The Document business remained the main growth engine, posting 4% growth over the full year, supported by the acceleration in marketing investments initiated during Q3. The software component of Utilities recorded a stronger Q4 and grew 5% over the year. Conversely, advertising revenues within Utilities and the Photo business continued to decline structurally.
- Overall, advertising revenues account for c. 25% of group sales.
- On a more constructive note, recurring revenues increased to 83% of FY sales (vs 75% a year ago), and B2B revenues account for 6% of revenues (up 11%) versus 5% last year.

2028 targets reset

- The group revised its medium-term objectives and aligned them with its transition to calendar-year reporting.
- By December 2028, the group now targets: 1) sales of EUR100–120m (4–11% CAGR from the current perimeter); 2) B2B revenues above 10% of sales; 3) an operating margin of 21-23%; and 4) a leverage ratio of c. 1x.
- These objectives compare with the previous targets of EUR150–160m in sales, an operating margin of 23–25% and leverage close to zero.
- At the midpoint, the new target implies EUR110m of sales by December 2028, broadly consistent with our existing EUR109m forecast for June 2028, although the fiscal-calendar transition complicates the direct comparison.
- The revised margin target is also more realistic relative to our current estimates, which assume an adjusted EBITDA margin of 20% in FY 2025/26, and 23% in FY 2027/28.
- Compared with the roadmap presented alongside FY 2024/25 sales, the new objectives formally acknowledge that the initial growth trajectory was too ambitious and that the transition will require more time than initially expected.

Balance sheet visibility remains a key issue

- The Cheyne debt amounted to EUR46m at end-June 2026 and matures in April 2028. Management continues to examine refinancing alternatives, but no transaction has yet been announced. We understand that, to form the banking syndicate, the group will need to bring in new partners beyond its traditional bank lenders.
- On a more positive note, the group received the remaining USD10m (EUR8.7m) consideration from the PlanetArt disposal.

Our view: stabilisation is emerging, but the proof point remains a return to growth

- FY sales and Q4 performance were broadly in line with our recently reduced expectations, limiting the risk of another significant near-term earnings downgrade from the revenue line alone.

KEPLER CHEUVREUX and the issuer have agreed that KEPLER CHEUVREUX will produce and disseminate investment research on the said issuer as a service to the issuer

IMPORTANT. Please refer to the back of the report for important information and disclosures.

keplercheuvreux.com

This research is the product of Kepler Cheuvreux, which is authorized and regulated by the Autorité des Marchés Financiers in France.

- The sequential improvement in Q4, growth in Document and software Utilities, and higher recurring and B2B revenue shares provide some evidence that the portfolio repositioning is progressing.
- We continue to believe that a clear topline inflection is essential for the shares to regain investor interest. Stabilising the decline is the first step. The group must then demonstrate that its growth engines can deliver positive growth without compromising margins.

Company description

Claranova is a French technology group now repositioned as a pure-play SaaS company through its Avanquest division. Avanquest develops and markets a portfolio of subscription-based software solutions focused on productivity, PDF management, security, and utilities, targeting both consumers and small businesses.

Management

Eric Gareau, CEO
Xavier Rojo, CFO

Key shareholders

Free float	
LIH	15.89%
Other officers and directors	9.16%
Loic Carrière & TabbyCat	5.06%

Investment case

- The announcment of PlanetArt's disposal make sense on all fronts in our view. First, it allows the group to sell an asset with limited growth prospects while significantly strengthening its financial structure (improving from a 2x leverage ratio to a net cash position).
- Second, it offers an attractive new profile as a pure SaaS player, providing strong growth visibility, high margins, and financial flexibility for additional M&A opportunities.

Catalysts

- 2026/2027 growth in line with group's midterm targets.
- Confirmed momentum at Avanquest, sale of all non-core activities, and/or M&A.

Valuation methodology

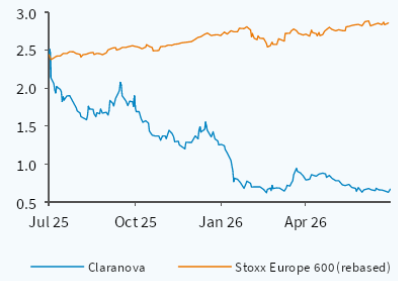
- We value Claranova with a DCF for Avanquest's business.
- Avanquest business is based on DCF (WACC 12%, 1% g).
- We derive a fair value/share of EUR1.9.

Risks to our rating

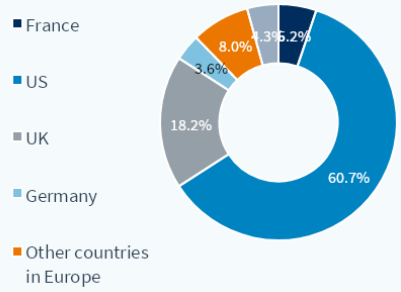
- Low single digit growth in Avanquest business.

Key data charts

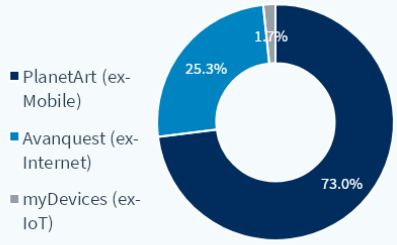
Price performance



Sales split by region



Sales split by division



SWOT analysis

Strengths

- International focus (mostly the US, UK).
- Pure-player in Software.
- Improved financial situation.

Weaknesses

- Presence in highly competitive markets.
- Weak track record, and governance issues.
- High beta stock, high volatility.
- Few institutional investors in the capital.

Opportunities

- Increased penetration in the B2B market.

Threats

- Decrease in consumers' purchasing power due to poor macro.
- Competition with free PC software.

Valuation table

Last model update: 22 May 2026

FY to 30/06 (EUR)	06/19	06/20	06/21	06/22	06/23	06/24	06/25	06/26E	06/27E	06/28E
Per share data (EUR)										
EPS adjusted	-0.19	0.10	0.35	-0.23	-0.15	-0.11	0.93	-0.02	0.23	0.26
% Change	-4,202.3%	+chg	245.8%	-chg	38.0%	27.0%	+chg	-chg	+chg	14.1%
EPS adjusted and fully diluted	-0.19	0.10	0.35	-0.21	-0.13	-0.11	0.91	-0.02	0.23	0.26
% Change	-4,372.7%	+chg	248.3%	-chg	37.6%	20.8%	+chg	-chg	+chg	14.1%
EPS reported	-1.04	0.01	0.27	-0.25	-0.23	-0.22	-0.48	0.02	0.22	0.25
% Change	-4,957.7%	+chg	1,992.4%	-chg	5.7%	5.8%	-120.5%	+chg	1,144.3%	14.4%
EPS Consensus								0.1	0.2	0.3
Cash flow per share	0.18	0.75	0.48	0.38	0.20	0.77	-1.36	0.06	0.27	0.31
Book value per share	1.33	1.28	1.69	-0.03	-0.42	-0.17	0.72	0.74	0.95	1.20
DPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Number of shares, YE (m)	39.4	39.4	39.7	46.0	46.0	57.2	57.2	57.2	57.2	57.2
Nbr of shares, fully diluted, YE (m)	40.1	40.1	40.1	50.2	50.2	57.6	58.1	58.1	58.1	58.1
Share price										
Latest price / year end	7.8	5.1	6.7	3.5	1.7	1.7	2.5	0.6	0.7	0.7
52 week high	11.2	9.3	8.8	7.9	3.9	2.9	3.2	2.6		
52 week low	5.2	3.0	5.0	2.9	1.7	1.3	1.2	0.6		
Average price (YTD)	7.9	6.8	6.7	5.2	2.6	2.0	1.8	0.6	0.7	0.7
Enterprise value (EURm)										
Market capitalisation	311	269	265	237	118	112	105	38	38	38
Net financial debt	-24	-14	-25	71	112	102	42	41	28	13
Pension provisions	0	0	0	0	0	0	0	0	0	0
IFRS 16 debt	0	10	8	13	13	13	2	2	2	2
Market value of minorities	11	12	16	3	3	2	-1	-1	-1	-1
MV of equity affiliates (net of tax)	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1
Others	0	0	0	0	0	0	0	0	0	0
Enterprise value	298	276	263	324	245	228	147	79	66	51
Valuation										
P/E adjusted	nm	66.8	18.9	nm	nm	nm	2.0	nm	2.9	2.6
P/E adjusted and fully diluted	nm	68.1	19.1	nm	nm	nm	2.0	nm	3.0	2.6
P/E consensus								10.3	3.4	2.7
P/BV	5.9	5.3	4.0	nm	nm	nm	2.5	0.9	0.7	0.6
P/CF	43.6	9.1	14.0	13.6	12.6	2.5	nm	11.1	2.5	2.2
Dividend yield (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend yield preference shares (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	54.7%	299.4%	299.4%	299.4%
Share buybacks over market cap (%)	0.6%	0.0%	0.0%	0.3%	0.3%	0.1%	0.1%	0.0%	0.0%	0.0%
Attributable FCF yield (%)	1.5%	10.5%	5.7%	5.9%	-1.4%	30.6%	-76.9%	2.9%	33.8%	38.6%
ROE (%)	-22.8%	7.8%	23.6%	-30.4%	64.0%	37.2%	339.1%	-2.3%	27.2%	24.3%
ROIC (%)	196.3%	10.5%	39.2%	60.2%	32.2%	124.1%	27.6%	14.4%	18.2%	20.5%
EV/Sales	1.14	0.68	0.56	0.68	0.48	0.46	1.24	0.85	0.65	0.47
EV/EBITDA adj.	18.6	15.8	7.7	12.7	7.5	5.0	5.6	4.2	2.9	2.0
EV/EBIT adj.	20.8	20.6	9.0	17.3	10.0	5.9	7.1	4.7	3.2	2.2
EV/NOPAT	19.0	56.7	11.4	7.4	8.1	1.8	5.8	6.4	4.3	3.0
EV/IC	7.6	5.1	4.2	4.0	2.3	2.3	1.7	0.9	0.8	0.6
ROIC/WACC	12.2	0.7	2.4	3.8	2.0	7.7	1.7	0.9	1.1	1.3
EV/IC over ROIC/WACC	0.6	7.8	1.7	1.1	1.1	0.3	1.0	1.0	0.7	0.5

Income statement

Last model update: 22 May 2026

FY to 30/06 (EUR)	06/19	06/20	06/21	06/22	06/23	06/24	06/25	06/26E	06/27E	06/28E
Sales	**262**	**409**	**472**	**474**	**507**	**496**	**118**	**93**	**101**	**109**
Sales % Change	*62.4%*	*56.0%*	*15.4%*	*0.4%*	*7.1%*	*-2.2%*	*-76.2%*	*-21.0%*	*8.3%*	*8.3%*
Gross profit	191	283	322	336	355	360	117	66	72	78
Gross profit margin (%)	*72.9%*	*69.2%*	*68.3%*	*70.9%*	*70.1%*	*72.6%*	*98.9%*	*71.0%*	*71.0%*	*71.0%*
EBITDA reported	16	18	34	26	33	46	26	19	23	25
EBITDA adjusted	**16**	**18**	**34**	**26**	**33**	**46**	**26**	**19**	**23**	**25**
EBITDA margin (%)	**6.1%**	**4.3%**	**7.2%**	**5.4%**	**6.4%**	**9.3%**	**22.1%**	**20.0%**	**22.3%**	**23.0%**
EBITDA adjusted % Change	*321.1%*	*9.4%*	*95.4%*	*-25.4%*	*27.5%*	*41.2%*	*-43.1%*	*-28.5%*	*20.7%*	*11.7%*
Depreciation and amortisation	-2	-7	-9	-10	-12	-12	-5	-2	-3	-3
Goodwill impairment	0	0	0	0	0	0	0	0	0	0
Other financial result and associates	-3	-3	-1	2	-2	-3	-6	-1	-1	-1
EBIT reported	11	8	25	18	19	31	15	15	19	22
EBIT adjusted	**14**	**13**	**29**	**19**	**25**	**39**	**21**	**17**	**21**	**23**
EBIT margin (%)	**5.5%**	**3.3%**	**6.2%**	**3.9%**	**4.9%**	**7.8%**	**17.6%**	**18.0%**	**20.3%**	**21.0%**
EBIT adjusted % Change	*+chg*	*-6.3%*	*117.9%*	*-36.0%*	*31.6%*	*56.5%*	*-46.0%*	*-19.3%*	*22.1%*	*12.0%*
Net financial items	-48	-3	-4	-6	-5	-9	-26	-14	-3	-3
Associates	0	0	0	0	0	0	0	0	0	0
Others	-1	-1	-3	-16	-23	-26	-11	0	0	0
Earnings before tax	-38	3	18	-4	-9	-4	-23	1	16	19
Tax	-4	-2	-4	-6	-2	-8	-5	0	-4	-5
Tax rate (%)	*-10%*	*64%*	*21%*	*-133%*	*-23%*	*-231%*	*-22%*	*27%*	*25%*	*25%*
Net profit from continuing op.	-41	1	14	-10	-11	-12	-28	1	12	14
Net profit from disc. activities	0	0	0	0	0	0	0	0	0	0
Net profit before minorities	-41	1	14	-10	-11	-12	-28	1	12	14
Minorities	1	-1	-4	-1	0	1	0	0	0	0
Net profit reported	**-41**	**1**	**11**	**-11**	**-11**	**-11**	**-28**	**1**	**12**	**14**
Adjustments	33	4	3	1	4	6	80	-2	1	1
Net profit adjusted	**-7**	**4**	**14**	**-10**	**-7**	**-5**	**53**	**-1**	**13**	**15**
Net profit margin (%)	**-2.8%**	**1.0%**	**2.9%**	**-2.1%**	**-1.3%**	**-1.1%**	**44.8%**	**-1.0%**	**13.0%**	**13.7%**
Net profit adjusted % Change	*-328.5%*	*+chg*	*247.1%*	*-chg*	*33.6%*	*18.1%*	*+chg*	*-chg*	*+chg*	*14.1%*
EPS reported (EUR)	-1.04	0.01	0.27	-0.25	-0.23	-0.22	-0.48	0.02	0.22	0.25
EPS adjusted (EUR)	-0.19	0.10	0.35	-0.23	-0.15	-0.11	0.93	-0.02	0.23	0.26
EPS adj. and fully diluted (EUR)	-0.19	0.10	0.35	-0.21	-0.13	-0.11	0.91	-0.02	0.23	0.26
EPS adj. and fully diluted % Change	-4,372.7%	+chg	248.3%	-chg	37.6%	20.8%	+chg	-chg	+chg	14.1%
DPS (EUR)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPS % Change	*N/A*	*N/A*	*N/A*	*N/A*	*N/A*	*N/A*	*N/A*	*N/A*	*N/A*	*N/A*
Payout ratio (%)	*0%*	*0%*	*0%*	*0%*	*0%*	*0%*	*0%*	*0%*	*0%*	*0%*
DPS preference shares (EUR)	0.0	0.0	0.0	0.0	0.0	0.0	1.0	2.0	2.0	2.0
Consensus Sales (EURm)								94	99	103
Consensus EBITDA (EURm)								21	24	25
Consensus EBIT (EURm)								18	20	22
Consensus EPS (EUR)								0.1	0.2	0.3

Cash flow statement

Last model update: 22 May 2026

FY to 30/06 (EUR)	06/19	06/20	06/21	06/22	06/23	06/24	06/25	06/26E	06/27E	06/28E
Net profit before minorities	-41	1	14	-10	-11	-12	-28	1	12	14
Depreciation and amortisation	2	7	10	14	11	12	4	2	3	3
Goodwill impairment	0	0	0	0	0	0	0	0	0	0
Change in working capital	-4	23	-4	3	-13	8	-5	0	1	1
Others	50	-2	-1	9	22	31	-49	0	0	0
Levered post tax CF before capex	**7**	**29**	**19**	**16**	**9**	**40**	**-78**	**3**	**15**	**17**
% Change	*42.0%*	*314.1%*	*-36.1%*	*-14.4%*	*-42.2%*	*325.8%*	*-chg*	*+chg*	*349.9%*	*13.2%*
Capex	-3	-1	-4	-2	-11	-5	-3	-2	-3	-3
Capex / Sales (%)	*1.0%*	*0.3%*	*0.8%*	*0.5%*	*2.1%*	*1.0%*	*2.4%*	*2.5%*	*2.5%*	*2.5%*
Free cash flow	**5**	**28**	**15**	**14**	**-2**	**34**	**-80**	**1**	**13**	**15**
Free cash flow % Change	*-6.1%*	*513.0%*	*-46.8%*	*-7.3%*	*-chg*	*+chg*	*-chg*	*+chg*	*1,074.6%*	*14.2%*
Acquisitions	-13	-32	-4	-73	-21	0	-2	0	0	0
Divestments	0	0	0	0	0	0	94	0	0	0
Dividend paid	0	0	0	0	0	0	0	0	0	0
Share buy back	-2	0	0	-1	0	0	0	0	0	0
Capital increases	1	0	2	14	0	2	0	0	0	0
Others	-4	-6	-2	-50	-18	-27	49	1	0	0
Change in net financial debt	**14**	**10**	**-12**	**97**	**41**	**-10**	**-60**	**-2**	**-13**	**-15**
Change in cash and cash equiv.	10	7	8	10	-34	-30	-31	2	13	15
Attributable FCF	5	28	15	14	-2	34	-80	1	13	15
Attributable FCF / Net profit(%)	*-61.9%*	*705.0%*	*108.0%*	*-139.3%*	*24.2%*	*-634.1%*	*-152.0%*	*-114.8%*	*98.4%*	*98.5%*
Cash flow per share (EUR)	0.18	0.75	0.48	0.38	0.20	0.77	-1.36	0.06	0.27	0.31
% Change	*1,325.8%*	*314.1%*	*-36.3%*	*-20.8%*	*-46.1%*	*279.6%*	*-chg*	*+chg*	*349.9%*	*13.2%*
Attributable FCF per share (EUR)	0.12	0.72	0.38	0.33	-0.04	0.67	-1.41	0.02	0.23	0.26
% Change	*842.6%*	*513.0%*	*-47.0%*	*-14.3%*	*-chg*	*+chg*	*-chg*	*+chg*	*1,074.6%*	*14.2%*

Balance sheet

Last model update: 22 May 2026

FY to 30/06 (EUR)	06/19	06/20	06/21	06/22	06/23	06/24	06/25	06/26E	06/27E	06/28E
Cash and cash equivalents	75	83	91	100	67	37	6	7	20	35
Inventories	5	14	16	22	20	16	1	3	3	3
Accounts receivable	12	10	9	8	10	12	9	2	2	3
Other current assets	9	9	13	16	16	18	23	7	7	7
Current assets	**101**	**116**	**129**	**147**	**113**	**83**	**39**	**19**	**33**	**48**
Tangible assets	1	16	12	18	18	17	2	2	1	1
Goodwill	63	62	64	82	97	96	80	80	80	80
Other Intangible assets	7	9	13	14	23	21	12	12	12	13
Financial assets	1	1	1	1	1	1	1	1	1	1
Other non-current assets	3	7	6	7	12	11	3	3	3	3
Non-current assets	**75**	**94**	**96**	**123**	**152**	**146**	**97**	**97**	**97**	**97**
Short term debt	3	6	8	23	94	25	3	3	3	3
Accounts payable	28	48	47	56	46	49	20	9	10	11
Other short term liabilities	30	18	18	24	32	32	22	12	12	13
Current liabilities	**61**	**72**	**72**	**103**	**172**	**106**	**45**	**24**	**25**	**27**
Long term debt	49	63	57	149	85	114	44	44	44	44
Pension provisions	0	0	0	0	0	0	0	0	0	0
IFRS16 Debt	0	10	8	13	13	13	2	2	2	2
Other long term provisions	1	0	2	2	2	2	1	1	1	1
Other long term liabilities	2	3	2	2	10	2	4	4	4	4
Non-current liabilities	**52**	**76**	**70**	**166**	**109**	**131**	**51**	**51**	**51**	**51**
Shareholders' equity	53	51	67	-1	-19	-10	41	42	54	69
Minority interests	11	12	16	3	3	2	-1	-1	-1	-1
Total equity	**64**	**62**	**83**	**2**	**-16**	**-8**	**40**	**41**	**53**	**67**
Balance sheet total	**176**	**210**	**225**	**270**	**264**	**228**	**136**	**116**	**129**	**145**
% Change	118.8%	19.3%	7.1%	20.1%	-2.1%	-13.7%	-40.4%	-14.9%	11.8%	12.0%
Book value per share (EUR)	1.33	1.28	1.69	-0.03	-0.42	-0.17	0.72	0.74	0.95	1.20
% Change	4,099.3%	-3.8%	31.5%	-chg	-1,278.6%	58.8%	+chg	2.4%	29.4%	26.0%
Net financial debt	-24	-14	-25	71	112	102	42	41	28	13
IFRS16 Debt	0	10	8	13	13	13	2	2	2	2
Pension provisions	0	0	0	0	0	0	0	0	0	0
Others	1	0	2	2	2	2	1	1	1	1
Net debt	-23	-3	-16	86	127	116	45	43	30	16
Net fi. debt (+IFRS16) / EBITDA (x)	-1.5	-0.2	-0.5	3.3	3.8	2.5	1.7	2.3	1.3	0.6
Trade working capital	-12	-24	-22	-26	-16	-21	-10	-4	-4	-5
Net working capital	-32	-32	-27	-34	-32	-35	-9	-9	-9	-10
NWC/Sales	-12.3%	-7.8%	-5.6%	-7.1%	-6.3%	-7.1%	-7.4%	-9.4%	-9.3%	-9.1%
Inventories/sales	1.8%	3.5%	3.4%	4.6%	4.0%	3.2%	1.1%	3.2%	3.2%	3.2%
Invested capital	39	54	63	81	106	99	85	85	84	84
Net fin. debt / FCF (x)	-5.1	-0.5	-1.7	5.1	-70.0	3.0	-0.5	36.8	2.1	0.9
Gearing (%)	-37.1%	-22.3%	-30.5%	nm	nm	nm	106.0%	99.3%	51.9%	19.1%
Goodwill / Equity (%)	99.1%	99.0%	77.4%	4,331.6%	-592.1%	-1,248.1%	201.0%	196.1%	150.5%	118.9%

Research ratings and important disclosures

The term "KEPLER CHEUVREUX" shall, unless the context otherwise requires, mean each of KEPLER CHEUVREUX and its affiliates, subsidiaries and related companies (see “Regulators” table below).

The investment recommendation(s) referred to in this report was (were) completed on 29/07/2026 at 21:15:31 (GMT) and was first disseminated on 30/07/2026 at 05:22:01 (GMT).

Unless otherwise stated, all prices are aligned with the “Market Data date” on the front page of this report.

Disclosure checklist - Potential conflict of interests

Company Name	ISIN	Disclosure
Claranova	FR0013426004	KEPLER CHEUVREUX is a market maker in the issuer’s financial instruments KEPLER CHEUVREUX and the issuer have agreed that KEPLER CHEUVREUX will produce and disseminate investment research on the said issuer as a service to the issuer KEPLER CHEUVREUX has received or expected to receive compensation from this company for the provision of services of investments firms set out in Sections A and B of Annex I of Directive 2014/65/EU of the European Parliament and of the Council within the previous twelve months

Organizational and administrative arrangements to avoid and prevent conflicts of interests

KEPLER CHEUVREUX promotes and disseminates independent investment research and have implemented written procedures designed to identify and manage potential conflicts of interest that arise in connection with its research business, which are available upon request. The KEPLER CHEUVREUX research analysts and other staff involved in issuing and disseminating research reports operate independently of KEPLER CHEUVREUX Investment Banking business. Information barriers and procedures are in place between the research analysts and staff involved in securities trading for the account of KEPLER CHEUVREUX or clients to ensure that price sensitive information is handled according to applicable laws and regulations.

It is Kepler Cheuvreux’ policy not to disclose the rating to the issuer before publication and dissemination. Nevertheless, this document, in whole or in part, and with the exclusion of ratings, target prices and any other information that could lead to determine its valuation, may have been provided to the issuer prior to publication and dissemination, solely with the aim of verifying factual accuracy.

Please refer to **www.keplercheuvreux.com** for further information relating to research and conflict of interest management.

Analyst disclosures

The functional job title of the person(s) responsible for the recommendations contained in this report is Equity/Credit Research Analyst unless otherwise stated on the cover.

Name of the Research Analyst(s): Thomas Renaud

Regulation AC - Analyst Certification: Each Equity/Credit Research Analyst(s) listed on the front-page of this report, principally responsible for the preparation and content of all or any identified portion of this research report hereby certifies that, with respect to each issuer or security or any identified portion of the report with respect to an issuer or security that the equity research analyst covers in this research report, all of the views expressed in this research report accurately reflect their personal views about those issuer(s) or securities. Each Equity/Credit Research Analyst(s) also certifies that no part of their compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) expressed by that equity research analyst in this research report.

Each Equity/Credit Research Analyst certifies that he is acting independently and impartially from KEPLER CHEUVREUX shareholders, directors and is not affected by any current or potential conflict of interest that may arise from any KEPLER CHEUVREUX activities.

Analyst Compensation: The research analyst(s) primarily responsible for the preparation of the content of the research report attest that no part of the analyst’s(s’) compensation was, is or will be, directly or indirectly, related to the specific recommendations expressed by the research analyst(s) in the research report. The research analyst’s(s’) compensation is, however, determined by the overall economic performance of KEPLER CHEUVREUX.

Registration of non-US Analysts: Unless otherwise noted, the non-US analysts listed on the front of this report are employees of KEPLER CHEUVREUX, which is a non-US affiliate and parent company of Kepler Capital Markets, Inc. a SEC registered and FINRA member broker-dealer. Equity/Credit Research Analysts employed by KEPLER CHEUVREUX, are not registered/qualified as research analysts under FINRA/NYSE rules, may not be associated persons of Kepler Capital Markets, Inc. and may not be subject to NASD Rule 2711 and NYSE Rule 472 restrictions on communications with covered companies, public appearances, and trading securities held by a research analyst account.

Research ratings

Kepler Cheuvreux rating split as of 30 July 2026		
Rating Breakdown	A	B
Buy	56%	63%
Hold	34%	31%
Reduce	9%	5%
Not Rated/Under Review/Accept Offer	1%	1%
Total	100%	100%

Source: Kepler Cheuvreux
A: % of all research recommendations
B: % of issuers to which material services of investment firms are supplied

12 months rating history

The below table shows the history of recommendations and target prices changes issued by KEPLER CHEUVREUX research department (Equity and Credit) over a 12 months period.

Company Name	Date	BusinessLine	Rating	Target Price	Close Price
Claranova (EUR)	18/09/2025 07:30	Equity Research	Buy	3.4	1.66
	14/11/2025 07:30	Equity Research	Buy	2.6	1.54
	22/05/2026 06:30	Equity Research	Buy	1.9	0.87

Credit research does not issue target prices. Left intentionally blank.

Please refer to the following link https://research.keplercheuvreux.com/disclosure/stock/ for a full list of investment recommendations issued over the last 12 months by the author(s) and contributor(s) of this report on any financial instruments.

Equity research

Rating system

KEPLER CHEUVREUX equity research ratings and target prices are issued in absolute terms, not relative to any given benchmark. A rating on a stock is set after assessing the twelve months expected upside or downside of the stock derived from the analyst's fair value (target price) and in the light of the risk profile of the company. Ratings are defined as follows:

Buy: The minimum expected upside is 10% over next 12 months (the minimum required upside could be higher in light of the company's risk profile).

Hold: The expected upside is below 10% (the expected upside could be higher in light of the company's risk profile).

Reduce: There is an expected downside.

Accept offer: In the context of a total or partial take-over bid, squeeze-out or similar share purchase proposals, the offer price is considered to be fairly valuing the shares.

Reject offer: In the context of a total or partial take-over bid, squeeze-out or similar share purchase proposals, the offered price is considered to be undervaluing the shares.

Under review: An event occurred with an expected significant impact on our target price and we cannot issue a recommendation before having processed that new information and/or without a new share price reference.

Not rated: The stock is not covered.

Restricted: A recommendation, target price and/or financial forecast is not disclosed further to compliance and/or other regulatory considerations.

Due to share prices volatility, ratings and target prices may occasionally and temporarily be inconsistent with the above definition.

Valuation methodology and risks

Unless otherwise stated in this report, target prices and investment recommendations are determined based on fundamental research methodologies and relies on commonly used valuation methodologies such as Discounted Cash Flow (DCF), valuation multiples comparison with history and peers, Dividend Discount Model (DDM).

Valuation methodologies and models can be highly dependent on macroeconomic factors (such as the price of commodities, exchange rates and interest rates) as well as other external factors including taxation, regulation and geopolitical changes (such as tax policy changes, strikes or war). In addition, investors' confidence and market sentiment can affect the valuation of companies. The valuation is also based on expectations that might change rapidly and without notice, depending on developments specific to individual industries. Whichever valuation method is used there is a significant risk that the target price will not be achieved within the expected timeframe.

Unless otherwise stated, models used are proprietary. Additional information about the proprietary models used in this report is accessible on request.

KEPLER CHEUVREUX' equity research policy is to update research rating when it deems appropriate in the light of new findings, markets development and any relevant information that can impact the analyst's view and opinion.

Regulators

Location	Regulator	Abbreviation
KEPLER CHEUVREUX S.A - France	Autorité des Marchés Financiers	AMF
KEPLER CHEUVREUX, Sucursal en España	Comisión Nacional del Mercado de Valores	CNMV
KEPLER CHEUVREUX, Frankfurt branch	Bundesanstalt für Finanzdienstleistungsaufsicht	BaFin
KEPLER CHEUVREUX, Milan branch	Commissione Nazionale per le Società e la Borsa	CONSOB
KEPLER CHEUVREUX, Amsterdam branch	Autoriteit Financiële Markten	AFM
Kepler Capital Markets SA - Switzerland, Zurich branch	Swiss Financial Market Supervisory Authority	FINMA
Kepler Capital Markets, Inc.	Financial Industry Regulatory Authority	FINRA
KEPLER CHEUVREUX, London branch	Financial Conduct Authority	FCA
KEPLER CHEUVREUX, Vienna branch	Austrian Financial Services Authority	FMA
KEPLER CHEUVREUX, Stockholm Branch	Finansinspektionen	FI
KEPLER CHEUVREUX Oslo Branch	Finanstilsynet	NFSA
KEPLER CHEUVREUX, Bruxelles Branch	Autorité des Services et Marchés Financiers	FSMA
KEPLER CHEUVREUX, Dubai DIFC Branch	Dubai Financial Services Authority	DFSA
KEPLER CHEUVREUX Warsaw branch	Komisja Nadzoru Finansowego	KNF

KEPLER CHEUVREUX is authorised and regulated by both Autorité de Contrôle Prudentiel and Autorité des Marchés Financiers.

Legal and disclosure information

Other disclosures

This product is not for distribution to retail clients.

MIFID 2 WARNING: We remind you that pursuant to MiFID 2, it is your responsibility, as a recipient of this research document, to determine whether or not your firm is impacted by the provisions of the Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments ("MiFID 2") regarding the unbundling of research and execution (the "MiFID 2 Research Rules"). For any request on the provision of research documents, please send an email to **crystal.team@keplercheuvreux.com.**

The information contained in this publication was obtained from various publicly available sources believed to be reliable, but has not been independently verified by KEPLER CHEUVREUX. KEPLER CHEUVREUX does not warrant the completeness or accuracy of such information and does not accept any liability with respect to the accuracy or completeness of such information, except to the extent required by applicable law.

This publication is a brief summary and does not purport to contain all available information on the subjects covered. Further information may be available on request.

This publication is for information purposes only and shall not be construed as an offer or solicitation for the subscription or purchase or sale of any securities, or as an invitation, inducement or intermediation for the sale, subscription or purchase of any securities, or for engaging in any other transaction.

Any opinions, projections, forecasts or estimates in this report are those of the author only, who has acted with a high degree of expertise. They reflect only the current views of the author at the date of this report and are subject to change without notice. KEPLER CHEUVREUX has no obligation to update, modify or amend this publication or to otherwise notify a reader or recipient of this publication in the event that any matter, opinion, projection, forecast or estimate contained herein, changes or subsequently becomes inaccurate, or if research on the subject company is withdrawn. The analysis, opinions, projections, forecasts and estimates expressed in this report were in no way affected or influenced by the issuer. The author of this publication benefits financially from the overall success of KEPLER CHEUVREUX.

The investments referred to in this publication may not be suitable for all recipients. Recipients are urged to base their investment decisions upon their own appropriate investigations that they deem necessary. Any loss or other consequence arising from the use of the material contained in this publication shall be the sole and exclusive responsibility of the investor and KEPLER CHEUVREUX accepts no liability for any such loss or consequence. In the event of any doubt about any investment, recipients should contact their own investment, legal and/or tax advisers to seek advice regarding the appropriateness of investing. Some of the investments mentioned in this publication may not be readily liquid investments. Consequently it may be difficult to sell or realise such investments. The past is not necessarily a guide to future performance of an investment. The value of investments and the income derived from them may fall as well as rise and investors may not get back the amount invested. Some investments discussed in this publication may have a high level of volatility. High volatility investments may experience sudden and large falls in their value which may cause losses. International investing includes risks related to political and economic uncertainties of foreign countries, as well as currency risk.

To the extent permitted by applicable law, no liability whatsoever is accepted for any direct or consequential loss, damages, costs or prejudices whatsoever arising from the use of this publication or its contents.

Neither Kepler Cheuvreux, S&P, their affiliates nor any of their suppliers shall have any liability for the accuracy or completeness of the information or software furnished through Kepler Cheuvreux Service, or for delays, interruptions or omissions therein nor for any lost profits, indirect, special or consequential damages; The S&P Services (or any derivative thereof) are not investment advice and a reference to a particular investment or security, a credit rating or any observation concerning a security or investment provided in the S&P Services is not a recommendation to buy, sell or hold such investment or security or make any other investment decisions; S&P, S&P Entities or their suppliers have exclusive proprietary rights in the S&P Services and any information and software received in connection therewith; Client of Kepler Cheureux, as recipient shall not use or permit anyone to use the S&P Services (or any portion thereof) for any unlawful or unauthorized purpose; The S&P Services (or any portion thereof) are being provided for Client of Kepler Cheuvreux internal use only (except as expressly permitted otherwise or further limited in an Order Schedule) and Client of Kepler Cheuvreux is not authorized or permitted to distribute or otherwise furnish the S&P Services (or any portion thereof) to any third-party without prior written approval of S&P; To the extent Client of Kepler Cheuvreux is expressly permitted to use S&P Services (or any portion thereof) in connection with one or more AIs, any such usage is restricted to internal purposes only and subject to restrictions no less protective as set out in the applicable Order Schedule; Access to the S&P Services is subject to termination in the event that any agreement between Company and S&P terminates for any reason. Kepler Cheuvreux shall ensure that each Client of Kepler Cheuvreux (a) promptly purges and permanently deletes the S&P Services (other than as expressly permitted in an Order Schedule) from its systems upon termination of either the agreement between Kepler Cheuvreux and S&P or the Customer Agreement, and (b) provides all reasonable cooperation to Company and S&P, upon request of either, in verifying that Subscriber has complied with this Section; and S&P may enforce its rights against Client of Kepler Cheuvreux as the third-party beneficiary of the Kepler Cheuvreux Agreement, even though S&P is not a party to the Customer Agreement.

Country and region disclosures

United Kingdom: This document is for persons who are Eligible Counterparties or Professional Clients only and is exempt from the general restriction in section 21 of the Financial Services and Markets Act 2000 on the communication of invitations or inducements to engage in investment activity on the grounds that it is being distributed in the United Kingdom only to persons of a kind described in Articles 19(5) (Investment professionals) and 49(2) (High net worth companies, unincorporated associations, etc.) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended). It is not intended to be distributed or passed on, directly or indirectly, to any other class of persons. Any investment to which this document relates is available only to such persons, and other classes of person should not rely on this document.

United States: This communication is only intended for, and will only be distributed to, persons residing in any jurisdictions where such distribution or availability would not be contrary to local law or regulation. This communication must not be acted upon or relied on by persons in any jurisdiction other than in accordance with local law or regulation and where such person is an investment professional with the requisite sophistication to understand an investment in such securities of the type communicated and assume the risks associated therewith.

This communication is confidential and is intended solely for the addressee. It is not to be forwarded to any other person or copied without the permission of the sender. This communication is provided for information only. It is not a personal recommendation or an offer to sell or a solicitation to buy the securities mentioned. Investors should obtain independent professional advice before making an investment.

Notice to U.S. Investors: This material is not for distribution in the United States, except to "major US institutional investors" as defined in SEC Rule 15a-6 ("Rule 15a-6"). KEPLER CHEUVREUX has entered into a 15a-6 Agreement with Kepler Capital Markets, Inc. ("KCM, Inc.") which enables this report to be furnished to certain U.S. recipients in reliance on Rule 15a-6 through KCM, Inc.

Each U.S. recipient of this report represents and agrees, by virtue of its acceptance thereof, that it is a "major U.S. institutional investor" (as such term is defined in Rule 15a-6) and that it understands the risks involved in executing transactions in such securities. Any U.S. recipient of this report that wishes to discuss or receive additional information regarding any security or issuer mentioned herein, or engage in any transaction to purchase or sell or solicit or offer the purchase or sale of such securities, should contact a registered representative of KCM, Inc.

KCM, Inc. is a broker-dealer registered with the Securities and Exchange Commission ("SEC") under the U.S. Securities Exchange Act of 1934, as amended, Member of the Financial Industry Regulatory Authority ("FINRA") and Member of the Securities Investor Protection Corporation ("SIPC"). Pursuant to SEC Rule 15a-6, you must contact a Registered Representative of KCM, Inc. if you are seeking to execute a transaction in the securities discussed in this report. You can reach KCM, Inc. at Tower 49, 12 East 49th Street, Floor 36, New York, NY 10017, Compliance Department (212) 710-7625; Operations Department (212) 710-7606; Trading Desk (212) 710-7602. Further information is also available at www.keplercheuvreux.com. You may obtain information about SIPC, including the SIPC brochure, by contacting SIPC directly at 202-371-8300; website: http://www.sipc.org/.

KCM, Inc. is a wholly owned subsidiary of KEPLER CHEUVREUX. KEPLER CHEUVREUX , registered on the Paris Register of Companies with the number 413 064 841 (1997 B 10253), whose registered office is located at 112 avenue Kléber, 75016 Paris, is authorised and regulated by both Autorité de Contrôle Prudentiel (ACP) and Autorité des Marchés Financiers (AMF).

Nothing herein excludes or restricts any duty or liability to a customer that KCM, Inc. may have under applicable law. Investment products provided by or through KCM, Inc. are not insured by the Federal Deposit Insurance Corporation and are not deposits or other obligations of any insured depository institution, may lose value and are not guaranteed by the entity that published the research as disclosed on the front page and are not guaranteed by KCM, Inc.

Investing in non-U.S. Securities may entail certain risks. The securities referred to in this report and non-U.S. issuers may not be registered under the U.S. Securities Act of 1933, as amended, and the issuer of such securities may not be subject to U.S. reporting and/or other requirements. Rule 144A securities may be offered or sold only to persons in the U.S. who are Qualified Institutional Buyers within the meaning of Rule 144A under the Securities Act. The information available about non-U.S. companies may be limited, and non-U.S. companies are generally not subject to the same uniform auditing and reporting standards as U.S. companies. Securities of some non-U.S. companies may not be as liquid as securities of comparable U.S. companies. Securities discussed herein may be rated below investment grade and should therefore only be considered for inclusion in accounts qualified for speculative investment.

Analysts employed by KEPLER CHEUVREUX SA, a non-U.S. broker-dealer, are not required to take the FINRA analyst exam. The information contained in this report is intended solely for certain "major U.S. institutional investors" and may not be used or relied upon by any other person for any purpose. Such information is provided for informational purposes only and does not constitute a solicitation to buy or an offer to sell any securities under the Securities Act of 1933, as amended, or under any other U.S. federal or state securities laws, rules or regulations. The investment opportunities discussed in this report may be unsuitable for certain investors depending on their specific investment objectives, risk tolerance and financial position.

In jurisdictions where KCM, Inc. is not registered or licensed to trade in securities, or other financial products, transactions may be executed only in accordance with applicable law and legislation, which may vary from jurisdiction to jurisdiction and which may require that a transaction be made in accordance with applicable exemptions from registration or licensing requirements.

The information in this publication is based on sources believed to be reliable, but KCM, Inc. does not make any representation with respect to its completeness or accuracy. All opinions expressed herein reflect the author's judgment at the original time of publication, without regard to the date on which you may receive such information, and are subject to change without notice.

KCM, Inc. and/or its affiliates may have issued other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. These publications reflect the different assumptions, views and analytical methods of the analysts who prepared them. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is provided in relation to future performance.

KCM, Inc. and any company affiliated with it may, with respect to any securities discussed herein: (a) take a long or short position and buy or sell such securities; (b) act as investment and/or commercial bankers for issuers of such securities; (c) act as market makers for such securities; (d) serve on the board of any issuer of such securities; and (e) act as paid consultant or advisor to any issuer. The information contained herein may include forward-looking statements within the meaning of U.S. federal securities laws that are subject to risks and uncertainties. Factors that could cause a company's actual results and financial condition to differ from expectations include, without limitation: political uncertainty, changes in general economic conditions that adversely affect the level of demand for the company's products or services, changes in foreign exchange markets, changes in international and domestic financial markets and in the competitive environment, and other factors relating to the foregoing. All forward-looking statements contained in this report are qualified in their entirety by this cautionary statement.

France: This publication is issued and distributed in accordance with legal or regulatory requirements relating to independent investment research, as defined under Article 36 of the EU delegated regulation n°565/2017.

Germany: This report must not be distributed to persons who are retail clients in the meaning of Sec. 67 para. 3 of the German Securities Trading Act (Wertpapierhandelsgesetz – “WpHG”). This report may be amended, supplemented or updated in such manner and as frequently as the author deems.

Italy: This document is issued by KEPLER CHEUVREUX Milan branch, authorised in France by the Autorité des Marchés Financiers (AMF) and the Autorité de Contrôle Prudentiel (ACP) and registered in Italy by the Commissione Nazionale per le Società e la Borsa (CONSOB) and is distributed by KEPLER CHEUVREUX. This document is for Eligible Counterparties or Professional Clients only as defined by the CONSOB Regulation 16190/2007 (art. 26 and art. 58).Other classes of persons should not rely on this document. Reports on issuers of financial instruments listed by Article 180, paragraph 1, letter a) of the Italian Consolidated Act on Financial Services (Legislative Decree No. 58 of 24/2/1998, as amended from time to time) must comply with the requirements envisaged by articles 69 to 69-novies of CONSOB Regulation 11971/1999. According to these provisions KEPLER CHEUVREUX warns on the significant interests of KEPLER CHEUVREUX indicated in Annex 1 hereof, confirms that there are not significant financial interests of KEPLER CHEUVREUX in relation to the securities object of this report as well as other circumstance or relationship with the issuer of the securities object of this report (including but not limited to conflict of interest, significant shareholdings held in or by the issuer and other significant interests held by KEPLER CHEUVREUX or other entities controlling or subject to control by KEPLER CHEUVREUX in relation to the issuer which may affect the impartiality of this document]. Equities discussed herein are covered on a continuous basis with regular reports at results release. Reports are released on the date shown on cover and distributed via print and email. KEPLER CHEUVREUX branch di Milano analysts is not affiliated with any professional groups or organisations. All estimates are by KEPLER CHEUVREUX unless otherwise stated.

Spain: This document is only intended for persons who are Eligible Counterparties or Professional Clients within the meaning of Article 78bis and Article 78ter of the Spanish Securities Market Act. It is not intended to be distributed or passed on, directly or indirectly, to any other class of persons. This report has been issued by KEPLER CHEUVREUX Sucursal en España registered in Spain by the Comisión Nacional del Mercado de Valores (CNMV) in the foreign investments firms registry and it has been distributed in Spain by it or by KEPLER CHEUVREUX authorised and regulated by both Autorité de Contrôle Prudentiel and Autorité des Marchés Financiers. There is no obligation to either register or file any report or any supplemental documentation or information with the CNMV. In accordance with the Spanish Securities Market Law (Ley del Mercado de Valores), there is no need for the CNMV to verify, authorise or carry out a compliance review of this document or related documentation, and no information needs to be provided.

Switzerland: This publication is intended to be distributed to professional investors in circumstances such that there is no public offer. This publication does not constitute a prospectus within the meaning of Articles 652a and 1156 of the Swiss Code of Obligations.

UAE Dubai DIFC: This material is being communicated by Kepler Cheuvreux SA (DIFC Branch) who are regulated by the Dubai Financial Services Authority and are authorized to provide financial services to Professional Clients and Market Counterparties only as defined by the DFSA rulebook. Kepler Cheuvreux SA (DIFC Branch)’s registered address is Unit 104, Level 1, Building 1, Al Fattan Currency House, DIFC, PO Box 11638, Dubai, UAE. This material is intended only for Professional Clients or Market Counterparties. This material is not intended for Retail clients.

Canada: The information contained herein is not, and under no circumstances is to be construed as, a prospectus, an advertisement, a public offering, an offer to sell securities described herein, solicitation of an offer to buy securities described herein, in Canada or any province or territory thereof. Any offer or sale of the securities described herein in Canada will be made only under an exemption from the requirements to file a prospectus with the relevant Canadian securities regulators and only by a dealer properly registered under applicable securities laws or, alternatively, pursuant to an exemption from the dealer registration requirement in the relevant province or territory of Canada in which such offer or sale is made. Under no circumstances is the information contained herein to be construed as investment advice in any province or territory of Canada and is not tailored to the needs of the recipient. In Canada, the information contained herein is intended solely for distribution to Permitted Clients (as such term is defined in National Instrument 31-103) with whom Kepler Capital Markets, inc. deals pursuant to the international dealer exemption. To the extent that the information contained herein references securities of an issuer incorporated, formed or created under the laws of Canada or a province or territory of Canada, any trades in such securities may not be conducted through Kepler Capital Markets, inc. No securities commission or similar regulatory authority in Canada has reviewed or in any way passed upon these materials, the information contained herein or the merits of the securities described herein.

Warsaw: This report is only intended for persons who are professional clients as defined in Article 3.39(b) of the Polish Act on Trading in Financial Instruments of 29 July 2005. It is not intended to be distributed or passed on, directly or indirectly, to any other class of persons. This report has been issued by KEPLER CHEUVREUX Branch in Poland registered in Poland by the Komisja Nadzoru Finansowego (KNF) in the foreign investments firms registry and it has been distributed in Poland by it or by KEPLER CHEUVREUX authorised and regulated by both Autorité de Contrôle Prudentiel et de Résolution (ACPR) and Autorité des Marchés Financiers (AMF).

Other countries: Laws and regulations of other countries may also restrict the distribution of this report. Persons in possession of this document should inform themselves about possible legal restrictions and observe them accordingly.

None of the material, nor its content may be altered in anyway, transmitted to, copied or distributed to any other party, in whole or in part, unless otherwise agreed with KEPLER CHEUVREUX in writing.

Copyright © 20**, S&P Global Market Intelligence (and its affiliates as applicable). Reproduction of any information, opinions, views, data or material, including ratings ("Content") in any form is prohibited except with the prior written permission of the relevant party. Such party, its affiliates and suppliers ("Content Providers") do not guarantee the accuracy, adequacy, completeness, timeliness or availability of any Content and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such Content. In no event shall Content Providers be liable for any damages, costs, expenses, legal fees, or losses (including lost income or lost profit and opportunity costs) in connection with any use of the Content. A reference to a particular investment or security, a rating or any observation concerning an investment that is part of the Content is not a recommendation to buy, sell or hold such investment or security, does not address the suitability of an investment or security and should not be relied on as investment advice. Credit ratings are statements of opinions and are not statements of fact.

Copyright © KEPLER CHEUVREUX. All rights reserved.